



INSURANCE
BROKERS

YOUR COMPLETE GUIDE TO CONTRACTOR INSURANCE

6 TYPES of Insurance Every Contractor Needs!



COMPREHENSIVE RISK MANAGEMENT SOLUTIONS FOR:

Building Construction, Renovation & Repair Companies and Contractors, Siding Contractors, Carpenters, Cement & Concrete Contractors, Electricians, Painting Contractors, Interior Designers, Door & Window Companies, Flooring Installers, and more.

THE PROBLEM

How do you know you've got the coverage you need?

So many options and not enough
time make it overwhelming.

How can you be sure you're
properly insured?



THE SOLUTION

Don't be risk exposed and not know it!

We take the guesswork out of insuring your contracting business by providing comprehensive policy bundles that include all the coverage you need.

We're not talking cookie cutter solutions. Each policy can be customized to suit your unique contracting business.





THE SOLUTION

Be confident you have the right insurance!

This simple guide outlines the types of insurance included in our contractor bundles so you can be confident you have the right coverage.

A SPECIAL OFFER BEFORE WE CONTINUE

A special offer for contractors

**GET A FREE INSURANCE REVIEW
WITH AN AGENT WHO SPECIALIZES
IN ALBERTA CONTRACTORS!**

Don't be caught without the right insurance when the unexpected happens. Let us make sure you have the correct coverage in place so you can rest easy.

[CLICK HERE TO BOOK A REVIEW](#)





1

**Commercial
General Liability
Insurance (CGL)**

1

Commercial General Liability (CGL) Insurance

CGL provides coverage for damage or injury caused to a third party by your business's operations or products, or on its premises.

Nearly all construction contracts require businesses participating in a job to carry commercial general liability (CGL) insurance. The primary purpose of CGL insurance is to protect the insured party if a job site accident causes property damage, bodily injury or personal injury to a third party. In the event of a claim, CGL insurance covers the insured party's legal obligation to pay compensatory damages to third parties.

For example, if a worker drops a piece of equipment, injuring a bystander or damaging a bystander's property, any claim from the bystander against the business would be covered by the business's CGL policy.

Note that CGL insurance will not cover damage to the insured's own products, property and work.

WANT DETAILS?

[READ MORE HERE](#)



2

Commercial Auto Insurance

2

Commercial Auto Insurance

Protect vehicles that are used by your business.

If you have a vehicle that is used for business purposes you must have commercial auto insurance. Personal auto insurance does not normally cover a vehicle that is used commercially in any way aside from a commute. If your vehicle is registered in a company's name or used to transport products or materials, employees or customers then it needs to be insured commercially. If you are unsure whether your vehicle use is considered "business use" contact us to review your situation so you can be confident you have the right coverage.

From a single vehicle to an entire fleet, we can get you the insurance coverage you need.

WANT DETAILS?

[READ MORE HERE](#)



3

Contractor's Equipment & Tools Insurance

3

Contractor's Equipment and Tools Insurance

Get protection from damage or loss of equipment or tools when they are moved from one place to another.

Contractor's Equipment insurance, sometimes referred to as Equipment Floater insurance, provides coverage for the direct physical damage and loss to mobile machinery and equipment that is used to complete projects.

Most contractor's equipment insurance policies are written on an "all-risk" basis, meaning that all perils except those specifically excluded by the terms of the policy are covered. Typically, contractor's equipment insurance protects firms from a variety of exposures, including thefts, fires, floods, equipment breakdowns, vandalism and other types of damage. This coverage persists as the equipment is moved from job site to job site.

WANT DETAILS?

[READ MORE HERE](#)

A woman with long brown hair in a ponytail, wearing a dark blue t-shirt and green nitrile gloves, is working on a piece of equipment in a workshop. She is looking intently at the equipment. The background shows a workshop environment with various tools and equipment.

4

Equipment Breakdown Insurance

4

Equipment Breakdown Insurance

Get protection against breakdown of equipment by covering the cost to replace or repair the damaged equipment, as well as other expenses incurred due to the damaged equipment.

Equipment breakdown coverage is a form of property insurance designed to protect a company's mechanical, electrical and computer equipment from unexpected breakdowns. These policies are flexible, and help organizations recoup financial losses related to property damage, business interruption and spoilage.

The following are typically covered under this type of policy:

Property damage (both on- and off-premises), Business income, Contingent business income, Extra expenses, Service interruption, Perishable goods, Demolition, Ordinance or law, Expediting expenses, Hazardous substances, Data restoration, Newly acquired locations, Errors and omissions, Brand and labels, and Waive of in-use restriction.

WANT DETAILS?

[READ MORE HERE](#)

A large-scale construction project is underway in a spacious, industrial-style building. The ceiling is high with a grid of white acoustic tiles and several rectangular skylights. The floor is a complex network of steel rebar, prepared for a concrete pour. In the foreground, a worker in a blue jacket, orange safety vest, and yellow hard hat is seen from the back, holding a long metal rod. In the background, other workers in similar safety gear are visible, some using tools on the rebar. The overall scene is one of active construction.

5

Loss of Business Income Insurance

5

Loss of Business Income Insurance

Protect your company if there is an interruption to its ability to conduct business as usual, including natural disasters, equipment damage and vandalism.

If a fire causes your facility to be temporarily unusable, what would you do next? Ideally, you would move to a temporary location while your permanent place of business is being repaired. Yet, traditional Property Insurance does not cover this move or a loss of income when a business must temporarily close. With Business Interruption Insurance, also referred to as Business Income coverage, this setback can be minimized by simply adding this coverage to your Property Insurance policy.

Business Interruption policies provide protection against a variety of common interruptions including: natural disasters, equipment damage, supply chain disruption and vandalism.

Coverage can include:

Revenue, rent or lease payments, operating expenses (such as utilities, that must be paid even though business temporarily ceased), relocation, employee wages and loan payments.



6

Commercial Crime Insurance

6

Commercial Crime Insurance

Secure coverage for losses resulting from robbery, burglary, theft, and internal theft.

Commercial crime policies are designed to insure against certain types of losses that are not covered by a standard commercial property policy, such as employee dishonesty, theft and forgery.

Crime Insurance covers you in the following cases:

Coverage for the misuse of funds

Crime insurance can protect organizations from the misuse or illegal transfer of funds by an employee.

Extortion safeguards

Employees and outside actors can extort a company for funds by holding a director or officer hostage or through other illegal methods.

Insurance for goods in transit

Goods in transit are particularly vulnerable to employee theft. If the theft takes place outside of the organization's premises, it can be difficult to prove, often leading to drawn out and expensive legal battles.

Coverage for forgery and alteration

In some cases, your employees have access to cheques that they can easily alter for their own gain. Effective crime insurance policies provide coverage for losses that result from the forgery or alteration of a cheque.

WANT DETAILS?

[READ MORE HERE](#)

SOLUTIONS BEYOND THE STANDARD

Read on if you face additional exposures

It's possible you face additional exposures
and need to consider more types of
insurance for complete coverage.

Read on for information on additional types
of contractors insurance that may apply.

**DON'T HAVE TIME TO FIGURE IT OUT?
CONNECT WITH AN EXPERT FOR A FREE,
COMPREHENSIVE INSURANCE REVIEW.**

[**CLICK HERE TO BOOK A REVIEW**](#)

OTHER TYPES OF INSURANCE RELEVANT TO CONTRACTORS

Pollution Liability Insurance

Do not assume that unless you are engaging in environmental remediation work, you have no pollution liability exposures. Even a leaking fuel tank for equipment at the jobsite presents a pollution risk. Typically, CGL policies contain pollution liability exclusions, so be sure you understand the scope of pollution liability coverage under your CGL policy (if any) and whether it is adequate to address the risks faced.

Cyber Liability Insurance

Protect your company should cyber criminals infiltrate or steal your business data.

60% of medium and small businesses don't survive after a cyber attack or security breach. As technology becomes increasingly important for successful business operations, the value of a strong cyber liability insurance policy continues to grow. The continued rise in the amount of information stored and transferred electronically has resulted in a remarkable increase in the potential exposures facing businesses.

In an age where a stolen laptop or data breach can instantly compromise the personal information of thousands of customers, protecting your business from cyber liability is just as important as some of the more traditional exposures businesses account for in their commercial general liability policies.

Builder's Risk Insurance

Protect your property, equipment, materials and more during the course of construction.

Many construction contracts require parties to purchase and maintain property insurance that protects their work in progress and certain materials for the duration of the project. This type of property insurance is referred to as builder's risk insurance (it's also known as Course of Construction Insurance or COC Insurance).

Under a typical builder's risk policy, the insurer agrees to pay for direct physical loss or damage to the covered property during the course of construction, unless the loss is subject to an exclusion. Covered property usually includes the building or structure under construction, as well as machinery, equipment, materials and supplies that will become a part of the improvement.

Builder's risk policies generally stay in effect while a project or structure is being built and expire when construction is completed or when the project is first used or occupied.

In contrast to CGL insurance, builder's risk insurance offers first-party coverage which protects the insured against damage to its own property, not for the claims of a third party.

Completed Operations Insurance

Completed Operations Insurance covers a business if products or business operations off its property cause bodily injury or property damage once they have been completed.

Because a contractor or other involved party could be held liable for defects in a subcontractor's work years after it has been completed, and filing the claim under the contractor's CGL policy could cause the premium to rise, many construction contracts require subcontractors to provide insurance coverage for claims resulting from their completed work for a finite period of time, typically in the one- to five-year range. Typical contracts also require that the subcontractor name the owner, the architect, the general contractor and other third parties as "additional insured" parties, entitled to coverage under the insured subcontractor's CGL policy. Naming additional insured parties requires a separate endorsement to that policy.

This means that as a subcontractor, you can be held liable for claims of property damage or bodily injury resulting from a defect in your work. It is also critical to maintain this coverage into the future; failure to do so could lead to a breach-of-contract lawsuit brought by the contractor or other party.

It is important to understand this commitment when signing the contract—the insurance commitment doesn't end with the project. Further, in the event of a large claim, the subcontractor could be faced with a substantial increase in premiums on the policy.

Professional Liability Insurance

Protect your company should a claim of inadequate or negligent work be made against you.

Professional liability insurance protects policyholders against claims that arise from an error, act or omission in their performance of a professional service. This form of insurance, commonly referred to as errors and omissions (E&O) insurance, is highly specialized and tailored to the policyholder's profession. In the context of the construction industry, architects and engineers generally obtain professional liability insurance to shield themselves from liability related to wrongful acts or professional negligence arising out of their work.

Professional liability coverage differs from CGL and builders risk insurance in a number of ways. Professional liability policies do not require bodily injury or property damage to trigger coverage. While those damages are covered, professional liability insurance may also cover some nonphysical and economic damages caused by design errors and any resulting delays.

What's more, professional liability insurance is typically written on a claims-made basis, meaning that the claim must be made during the policy term. CGL policies are most commonly occurrence-based, meaning coverage depends on the date of occurrence, not the date of the claim.

IT'S TIME TO TAKE ACTION

Get a **FREE** insurance review with an agent who specializes in Alberta contractors!

**NOW YOU KNOW WHAT
INSURANCE YOU NEED TO CARRY.**

**YOU KNOW ABOUT SOLUTIONS
BEYOND THE STANDARD.**

**IT'S TIME TO GET THE RIGHT
INSURANCE FOR THE RIGHT PRICE!**



NO MORE CALL CENTERS. NO MORE MISCOMMUNICATION.

INSTEAD SPEAK DIRECTLY WITH CMB'S CONSTRUCTION INSURANCE SPECIALIST.

WE KNOW HOW TO PROPERLY ADVISE AND INSURE ALBERTA CONTRACTORS.

[CLICK HERE TO BOOK A REVIEW](#)



WHAT OUR CUSTOMERS ARE SAYING

I was amazed at how quickly I received a quotation and how much money I was able to save. CMB's team were very friendly and helpful, they took the time to understand my business and carve out the best insurance policy for me — custom fit for my needs.

A. Boutin, Google Review

I highly commend CMB's claims department for their diligence in taking care of our best interest and resolving our claims favorably. We appreciate the ease in which we were able to communicate directly with the claims department by telephone.

Fatemeh, Northern Tech

They have simplified the process to the point that our involvement with not only renewal, but with claims as well, take very little time away from running our business. They are our representative and advocate with the underwriter.

Jason, Ryl

I recall one matter in particular where your direct intervention increased our settlement by several thousand dollars. Your assistance in putting together our loss of opportunity claim also helped simplify what could have been an arduous process.

Ralph, Wilf Brandt

