



# Careers With CMB

WHY  
INSURANCE

WHY  
CMB

WHAT  
OPPORTUNITIES

HOW  
GROWTH

## Where Culture Counts

Individual growth meets opportunity at CMB: In a transparent, culture-rich environment, team members are empowered with unique benefits like share purchasing and tailored career paths, establishing the company as a gold standard in the insurance industry.

### WHY CONSIDER A CAREER IN INSURANCE?

- Offers stability and growth in an essential industry
- Provides work-life balance
- Potential for lucrative compensation with effort and education

### WHY CHOOSE CMB INSTEAD OF OTHER INSURANCE COMPANIES?

- Unique, supportive company culture rooted in strong values
- Opportunity for share purchase
- Diverse recruitment strategies welcoming varied backgrounds
- Comprehensive training and open communication

### WHAT CAREER PATH OPPORTUNITIES ARE AVAILABLE?

- Tailored career pathing with promotion from within
- "Street to Broker" program for industry newcomers
- Mentorship and leadership training for those with sales experience

### HOW DOES CMB'S RAPID CORPORATE GROWTH CREATE UNIQUE OPPORTUNITIES?

- Rapid career advancement as more positions become available
- Dynamic roles allow for tailored job experiences and unique niches
- Increased attractiveness of the share purchase option
- Emphasis on internal promotions and recognitions fosters loyalty and motivation

**Culture-Focused:** CMB's culture, built on core values, offers a unique and welcoming workplace.

**Employee Growth:** CMB promotes from within, ensuring tailored career paths for every member.

**Immediate Benefits:** CMB offers a strong work-life balance, three weeks vacation from the start, and day-one benefits for stability and growth.

**Share Opportunities:** Eligible CMB members can purchase company shares after two years.

**Educational Support:** CMB covers licensing, offers a yearly education allowance, and provides course grants.

**Diverse Recruitment:** CMB recruits from graduates to cross-sector professionals, ensuring a rich talent mix.

**Supportive Transition:** CMB ensures smooth onboarding with tailored programs and dedicated supervisors.

**Ownership Mindset:** CMB encourages an ownership mentality, with opportunities to open branches and join partnership programs.

**Transparent Communication:** Weekly meetings to quarterly CEO updates ensure CMB maintains transparency with its team.

